

FINANCIAL IMPACT OF CAPACITY EXPANSION																	
Rainbow Childcare																	
	Actual Sep 2022	Actual Oct 2022	Actual Nov 2022	Actual Dec 2022	Actual Jan 2023	Actual Feb 2023	FCST Mar 2023	FCST Apr 2023	FCST May 2023	FCST Jun 2023	FCST Jul 2023	FCST Aug 2023	FCST Sept 2023	FCST Oct 2023	FCST Nov 2023	FCST Dec 2023	
Current (steady state) scenario																	
Children enrolled	24	24	24	24	24	24	24	24	24	24	24	24	24	24	24	24	
Staffing (FTEs)	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	
Average compensation per FTE*	45,500																
Average cost of health care/FTE	-																
Revenue	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	31,400	
Expense	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	(37,000)	
Net Income	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	
Impact of Expansion (hire 5 people)																	
Additional children enrolled	-	1	3	3	5	5	7	8	8	10	10	12	12	16	18	20	
Additional staff hired	-	1.0	1.0	1.5	2.5	2.5	2.5	3.5	3.5	4.0	4.0	4.0	5.0	5.0	5.0	5.0	
Additional monthly revenue per child added	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	
Additional revenue generated from new children	-	1,400	4,200	4,200	7,000	7,000	9,800	11,200	11,200	14,000	14,000	16,800	16,800	22,400	25,200	28,000	
Additional revenue generated from price increases	-	-	-	-	-	-	-	-	-	4,533	4,533	4,800	4,800	5,333	5,600	5,867	
Total additional revenue generated	-	1,400	4,200	4,200	7,000	7,000	9,800	11,200	11,200	18,533	18,533	21,600	21,600	27,733	30,800	33,867	
Cost of increased compensation for existing staff		4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	
Cost of health care for staff					2,917	2,917	2,917	3,208	3,208	3,354	3,354	3,354	3,646	3,646	3,646	3,646	
Cost of new staff compensation	-	3,333	3,333	5,000	8,333	8,333	8,333	11,667	11,667	13,333	13,333	13,333	16,667	16,667	16,667	16,667	
Total additional cost incurred	-	7,833	7,833	9,500	15,750	15,750	15,750	19,375	19,375	21,188	21,188	21,188	24,813	24,813	24,813	24,813	
Net financial impact	-	(12,033)	(9,233)	(10,900)	(14,350)	(14,350)	(11,550)	(13,775)	(13,775)	(8,254)	(8,254)	(5,188)	(8,813)	(2,679)	388	3,454	
Cumulative net financial impact	-	(12,033)	(21,267)	(32,167)	(46,517)	(60,867)	(72,417)	(86,192)	(99,967)	(108,221)	(116,475)	(121,663)	(130,475)	(133,154)	(132,767)	(129,313)	